



# Contents

Company information2	2
Report of the Directors to the Members	3
Condensed Interim Balance Sheet	1
Condensed Interim Profit and Loss Account	6
Condensed Interim Statement of Comprehensive Income	7
Condensed Interim Statement of Cash Flows	3
Condensed Interim Statement of Changes in Equity	10
Condensed Interim Statement of Premium	l 1
Condensed Interim Statement of Claims	12
Condensed Interim Statement of Expenses	13
Condensed Interim Statement of Investment Income	l 4
Notes to the Condensed Interim Financial Statements	15
Locations	20



# **Company Information**

Board of Directors Syed Arshad Ali

Khalid Bashir

Zahid Bashir (Chairman)

Imran Maqbool Nadeem Maqbool Shams Rafi

Fakhir Rahman (Chief Executive)

Company Secretary Afroz Quraishi

Audit Committee Khalid Bashir (Chairman)

Imran Maqbool Nadeem Maqbool

Auditors Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Legal Advisors Arfin & Company

Advocates

**Registered & Head Office** 5th Floor, State Life Building No. 2A

Wallace Road, Karachi-74000, Pakistan

Phones : (21) 32416331-4
Fax : (21) 32416572
Email : info@pil.com.pk
Website : www.pil.com.pk

Registrar FAMCO Associates (Pvt) Limited

Ground Floor, State Life Building No.1-A I.I.Chundrigar Road, Karachi-74000, Pakistan



# Report of the Directors to the Members

The directors are pleased to present the unaudited interim financial statements of the company for the nine month period ended September 30, 2011.

#### Review

	(Amounts in Rupees	millions)
	2011	2010
Premium written	750.5	603.1
Net premium	342.5	275.2
Underwriting result	11.7	30.1
Investment income	129.3	104.1
Impairment of financial assets other than investments	(5.2)	(3.7)
Profit before taxation	110.1	104.5
Profit after taxation	93.7	83.9

We are happy to report a 24% plus year-on-year increase, both in gross and net premium, attained in difficult economic and business conditions. Although the expense ratio also improved, higher claims and commission costs precluded a corresponding improvement in the underwriting result.

Similarly, a 28% plus increase in investment income was arrested at 24% by a Rs 4.4 million provision for diminution in value of investments. Consistent with our prudent policies, impairment of Rs 5.2 million was also charged for other financial assets.

Despite the extraneously driven charges mentioned above, the profit after tax increased almost 12% to deliver Rs 1.55 earnings per share of Rs 5 each for the nine month period (comparable to Rs 3.1 per share of Rs 10 each).

#### Outlook

The accompanying balance sheet with equity of Rs 1.9 billion, assets of Rs 3.4 billion and investments of Rs 1.4 billion shows our very significant financial strength, just as the foregoing shows our performance, abilities and efforts. The company's IFS Rating of "A" with Stable Outlook, denoting "a high capacity to meet policyholder and contract obligations" (JCR-VIS), is not only well justified, but conservative.

Yet we hesitate in pronouncing upon the whole year outlook due to its vulnerabilities to multiple and predominant external determinants. This is what our policy of transparency and open communication with all our stakeholders dictates.

#### Acknowledgement

The directors acknowledge the dedication of the company's employees, thank all our business associates and members for their confidence reposed in the company, and our regulators for their guidance and support.

On behalf of the Board

Zahid Bashir Chairman

Karachi: October 28, 2011



# **Condensed Interim Balance Sheet**

As at September 30, 2011

(Amounts in Rupees '000)	Note	Unaudited September 30, 2011	Audited December 31, 2010
SHAREHOLDERS' EQUITY AND LIABILITIES			
Share capital and reserves			
Authorised share capital			
Rs 100,000,000 ordinary shares of Rs 5 each		500,000	
Issued subscribed and paid-up capital			
60,564,269 ordinary shares of Rs.5 each		302,821	302,821
Retained earnings		212,778	269,812
Reserves		1,345,025	1,270,025
Shareholders' equity		1,860,624	1,842,658
Underwriting provisions			
Provision for outstanding claims (including IBNR)		399,193	339,603
Provision for unearned premium		478,119	386,246
Commission income unearned		59,321	43,641
Total underwriting provisions		936,633	769,490
Deferred liability			
Staff retirement benefits		24,138	23,079
		.,	-,
Creditors and accruals			
Amounts due to other insurers / reinsurers		190,195	117,981
Accrued expenses		22,260	15,359
Taxation - provision less payments		117,910	116,482
Other creditors and accruals	8	240,308	208,531
		570,673	458,353
Other liabilities			
Unclaimed and dividend payable		10,114	7,700
TOTAL EQUITY AND LIABILITIES		3,402,182	3,101,280
CONTINGENCIES AND COMMITMENTS	9		

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

# Nine Months 2011



(Amounts in Rupees	(000)	Note	Unaudited September 30, 2011	Audited December 31, 2010
ASSETS				
Cash and bank depo Cash and other equiva Current and other acco Deposits maturing after	lents ounts		1,317 77,352 - 78,669	443 148,158 5,246 153,847
Loans to employees			1,176	1,706
Investments		10	1,395,647	1,343,391
Investment propertie	es		55,422	55,825
unsecured, considere Accrued investment in Accrued salvage recov	her insurers / reinsurers - d good ncome eries s against outstanding claims expense		532,184 433,756 20,257 8,189 250,465 76,301 282,299 10,490 1,613,941 145,951 27,672 47,363 33,219	439,701 333,027 10,826 8,260 209,006 58,538 219,062 15,558 1,293,978 146,164 22,770 51,391 30,072
<b>Intangible</b> Computer software			3,122 257,327	2,136 252,533
TOTAL ASSETS			3,402,182	3,101,280
Zahid Bashir Chairman	Nadeem Maqbool Director	Imran Mad Director	qbool	Fakhir Rahman Chief Executive



# Condensed Interim Profit and Loss Account (Unaudited) For the quarter and nine month period ended September 30, 2011

(Amounts in Rupees '000)		Quarter ended September 30, Marine,			2011	2010	
	Fire and property	aviation & transport	Motor	Others	Treaty	Aggregate	Aggregate
Revenue accounts							
Net premium revenue	42,612	21,924	55,828	9,572	(1)	129,935	97,559
Net claims	(6,895)	(5,801)	(43,677)	(6,694)	-	(63,067)	(36,395)
Expenses	(14,992)	(7,893)	(19,426)	(3,481)	-	(45,792)	(37,788)
Net commission	(6,791)	(2,982)	(9,253)	2,477	-	(16,549)	(10,915)
Underwriting result	13,934	5,248	(16,528)	1,874	(1)	4,527	12,461
Investment income						42,365	33,347
Gain on disposal of fixed assets						(22)	243
Rental income						749	82
Other income						490	527
General and administration expenses						(10,120)	(9,909)
Impairment of financial assets other than in	vestments						(3,718)
Profit before tax						37,989	33,033
Provision for taxation						(5,308)	(7,094)
Profit after tax						32,681	25,939
Earnings per share - basic and diluted (i	n Rupees)					0.54	0.43
	N	line month pe	riod ended	September 3	60,	2011	2010
Revenue accounts	112 244	F2.01F	155 774	21 505	(1)	240 525	275 201
Net premium revenue	113,244	52,015	155,774	21,505	(1)	342,537	275,201
Net claims	(16,726)	(15,722)	(110,998)	(16,688)	(4) 1	(160,138)	(109,111)
Expenses Net commission	(45,257) (14,353)	(20,787) (5,590)	(62,254) (20,169)	(8,594) 6,271	1	(136,891) (33,840)	(114,297) (21,667)
Underwriting result	36,908	9,916	(37,647)	2,494	(3)	11,668	30,126
The second secon						120.266	104.066
Investment income						129,266	104,066
Gain on disposal of fixed assets Rental income						318	1,323 250
Other income						2,180 1,510	1,354
General and administration expenses						(29,569)	(28,888)
Impairment of financial assets other than in	vestments					(5,246)	(3,718)
Profit before tax	vestilients					110,127	104,513
Provision for taxation						(16,456)	(20,584)
Profit after tax						93,671	83,929
Profit and loss appropriation account							
Balance at commencement of period						269,812	240,992
Profit after tax for the period						93,671	83,929
Cash dividend for 2010 Rs 1.25 per share (2)	000. Po 1 por chara)					(75,705)	(52,665)
Bonus shares for 2010 Nil (2009: 15%)	00). Re i pei silarej					(73,703)	(39,498)
Transfer to general reserve						(75,000)	(37,170)
Balance unappropriated profit at the end	l of the period					212,778	232,758
Earnings per share - basic and diluted (i					Note 14	1.55	1.39
The annexed notes from 1 to 16 form an int	tegral part of these cond	lensed interim fi	nancial stater	nents.			
Zahid Bashir N	adeem Maqbool		Imran N	Magbool		Fakhir	Rahman
Chairman D	irector		Directo:	Ι		Cnief I	Executive



# Condensed Interim Statement of Comprehensive Income (Unaudited) For the nine month period ended September 30, 2011

(Amounts in Rupees '000)		
•	2011	2010
Net profit for the period	93,671	83,929
Other comprehensive income for the period	-	-
Total comprehensive income for the period	93,671	83,929

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Nadeem Maqbool Director

Imran Maqbool Director

Fakhir Rahman Chief Executive



# Condensed Interim Statement of Cash Flows (Unaudited) For the nine month period ended September 30, 2011

(Amounts in Rupees '000)	2011	2010
OPERATING CASH FLOWS		
a) Underwriting activities		
Premium received Reinsurance premium paid Claims paid Reinsurance and other recoveries received Commissions paid Commissions received Net cash flow from underwriting activities	557,334 (305,817) (326,027) 184,020 (91,065) 84,955 103,400	473,158 (209,510) (231,906) 125,711 (72,201) 66,036 151,288
b) Other operating activities		
Income tax paid General management expenses paid Other operating payments Advances, deposits and sundry receivables Other liabilities and accruals Net cash used in other operating activities  Total cash (used in) / flow from operating activities	(15,028) (136,891) (7,954) 1,405 (3,665) (162,133) (58,733)	(3,177) (114,297) (14,430) (6,249) (3,110) (141,263) 10,025
INVESTMENT ACTIVITIES		
Investment income received Payments for investments Proceeds from disposal of investments Fixed capital expenditure Proceeds from disposal of fixed assets Rental income received Other income received Deposits impaired / matured  Total cash flow from / (used in) investing activities	104,018 (668,446) 638,202 (17,499) 1,723 2,584 1,510	18,544 (3,210,500) 3,158,249 (22,762) 2,655 675 1,354 (3,497) (55,282)
FINANCING ACTIVITIES		
Dividends paid  Total cash used in financing activities  Total cash used in all activities  Cash and cash equivalents at beginning of the period  Cash and cash equivalents at the end of the period	(73,291) (73,291) (69,932) 148,601 78,669	(51,324) (51,324) (96,581) 215,332 118,751

2011



2010

# **Condensed Interim Statement of Cash Flows (Unaudited)** For the nine month period ended September 30, 2011

Reconciliation to profit and loss account		
Operating cash flows	(58,733)	10,025
Depreciation expense	(11,301)	(9,192)
Investment income	129,266	104,066
Profit on disposal of fixed assets	318	1,323
Rental income	2,180	250
Other income	1,510	1,354
Impairment of financial assets other than investments	(5,246)	(3,718)
Increase in assets other than cash	312,925	226,945
Increase in liabilities	(277,248)	(247,124)
Profit after taxation	93,671	83,929

## Definition of cash

Cash comprises cash in hand, stamps in hand, current and saving accounts and short-term deposits. Cash for the purpose of the statement of cash flows consists of:

O 1	1	.1		
Cash	and	other	equiva	lents

Cash	884	674
Stamps in hand	433	241
	1,317	915
Current and other accounts		
Current accounts	16,854	11,511
Savings accounts	60,498	106,325
	77,352	117,836
Total cash and cash equivalents	78,669	118,751

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir	Nadeem Maqbool	Imran Maqbool	Fakhir Rahman
Chairman	Director	Director	Chief Executive



# Condensed Interim Statement of Changes in Equity (Unaudited) For the nine month period ended September 30, 2011

# (Amounts in Rupees '000)

	Share capital				Reserves				
		Capital reserves			Revenue reserves				
	Issued, subscribed and paid-up	Reserve for exceptional losses	Devaluation reserve	Reserve for issue of bonus shares	General	Reserve for bad and doubtful debts	Unappro- priated profit	Total reserves	Total equity
Balance as at January 1, 2010	263,323	19,490	185	-	1,250,000	350	240,992	1,511,017	1,774,340
Total comprehensive income for the nine month period ended September 30, 2010	-	-	-	-	-	-	83,929	83,929	83,929
Cash dividend for the year ended December 31, 2009 declared subsequent to the year ended	-	-	-	-	-	-	(52,665)	(52,665)	(52,665)
Transfer to reserve for issue of bonus shares	-	-	-	39,498	-	-	(39,498)	-	-
Bonus shares issued Balance as at September 30, 2010	39,498 302,821	19,490	185	(39,498)	1,250,000	350	232,758	(39,498) 1,502,783	<del>-</del> 1,805,604
Total comprehensive income for the three month period ended December 31, 2010 Balance at January 1, 2011	302,821	19,490	185		1,250,000	350	37,054 269,812	37,054 1,539,837	37,054 1,842,658
Total comprehensive income for the nine month period ended September 30, 2011	-	-	-	-	-	-	93,671	93,671	93,671
Cash dividend for the year ended December 31, 2010 declared subsequent to the year ended	-	-	-	-	-	-	(75,705)	(75,705)	(75,705)
Transferred to general reserve	-	-	-	-	75,000	-	(75,000)	-	-
Balance as at September 30, 2011	302,821	19,490	185		1,325,000	350	212,778	1,557,803	1,860,624

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir Fakhir Rahman Nadeem Maqbool Imran Maqbool Director Chief Executive Chairman Director



# Condensed Interim Statement of Premium (Unaudited)

For the quarter and nine month period ended September 30, 2011

(Amounts in Rupees '000)

Business underwritten inside Pakistan

			Quarter ended September 30,								2010
	Class	Premium written	Unearned rese Opening		Premium earned	Reinsurance ceded	Prepaid re premium Opening		Reinsurance expense	Net premium revenue	Net premium revenue
Direct and Facultative		101,791	242,332	242,956	101,167	76,168	154,045	171,658	58,555	42,612	29,993
	2 Marine, aviation and transport	30,636	23,351	13,785	40,202	17,549	15,353	14,624	18,278	21,924	17,903
	3 Motor	69,115	125,651	134,914	59,852	5,823	9,858	11,657	4,024	55,828	42,511
	4 Miscellaneous	56,297	64,030	86,464	33,863	39,089	61,447	76,245	24,291	9,572	7,152
	Total	257,839	455,364	478,119	235,084	138,629	240,703	274,184	105,148	129,936	97,559
Treaty	5 Proportional	-	(1)	-	(1)	-	-	-	-	(1)	-
	Grand Total	257,839	455,363	478,119	235,083	138,629	240,703	274,184	105,148	129,935	97,559
Direct and	1			Nine mo	nth period	ended Septe	mber 30,			2011	2010
Facultative	e 1 Fire and property damage	344,959	182,302	242,956	284,305	217,006	125,713	171,658	171,061	113,244	88,221
	2 Marine, aviation and transport	103,575	20,985	13,785	110,775	54,994	18,390	14,624	58,760	52,015	41,611
	3 Motor	185,624	115,965	134,914	166,675	14,052	8,506	11,657	10,901	155,774	126,423
	4 Miscellaneous	116,388	66,995	86,464	96,919	91,979	59,680	76,245	75,414	21,505	18,950
	Total	750,546	386,247	478,119	658,674	378,031	212,289	274,184	316,136	342,538	275,205
Treaty	5 Proportional	-	(1)	-	(1)	-	-	-	-	(1)	(4)
	Grand Total	750,546	386,246	478,119	658,673	378,031	212,289	274,184	316,136	342,537	275,201

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir Imran Maqbool Fakhir Rahman Nadeem Maqbool Chairman Director Director Chief Executive



# Condensed Interim Statement of Claims (Unaudited)

For the quarter and nine month period ended September 30, 2011

(Amounts in Rupees '000)

Business underwritten inside Pakistan

			Quarter ended September 30,								2011	2010
	Cl	ass	Claims paid	Outstandin	ng claims Closing	Claims expense	Reinsurance and other recoveries received	Reinsurance recoveries in outstanding Opening	n respect of	Reinsurance and other recoveries revenue	Net claims expense	Net claims expense
Direct and Facultative	1	Fire and property damage	20,644	132,300	167,513	55,857	18,420	97,819	128,361	48,962	6,895	4,454
	2	Marine, aviation and transport	10,962	59,494	62,384	13,852	6,791	39,338	40,598	8,051	5,801	3,356
	3	Motor	36,021	58,003	66,320	44,338	164	236	733	661	43,677	22,049
	4	Miscellaneous	32,960	99,106	97,919	31,773	26,646	82,340	80,773	25,079	6,694	6,540
	To	otal	100,587	348,903	394,136	145,820	52,021	219,733	250,465	82,753	63,067	36,399
Treaty	5	Proportional	-	5,057	5,057	-	-	-	-	-	-	(4)
	G	rand Total	100,587	353,960	399,193	145,820	52,021	219,733	250,465	82,753	63,067	36,395
					Nine mor	nth period	ended Septe	ember 30,			2011	2010
Direct and Facultative	1	Fire and property damage	110,580	135,527	167,513	142,566	98,892	101,413	128,361	125,840	16,726	10,885
	2	Marine, aviation and transport	35,368	56,327	62,384	41,425	21,473	36,368	40,598	25,703	15,722	7,592
	3	Motor	98,537	53,066	66,320	111,791	755	695	733	793	110,998	75,566
	4	Miscellaneous	81,538	89,626	97,919	89,831	62,900	70,530	80,773	73,143	16,688	14,815
	To	otal	326,023	334,546	394,136	385,613	184,020	209,006	250,465	225,479	160,134	108,858
Treaty	5	Proportional	4	5,057	5,057	4	-	-	-	-	4	253
	G	rand Total	326,027	339,603	399,193	385,617	184,020	209,006	250,465	225,479	160,138	109,111

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman Nadeem Maqbool Director Imran Maqbool Director Fakhir Rahman Chief Executive



# Condensed Interim Statement of Expenses (Unaudited) For the quarter and nine month period ended September 30, 2011

## (Amounts in Rupees '000)

Business underwritten inside Pakistan

		Quarter ended September 30,								2010
	Class	Commission paid or payable	Opening deferred commission	Closing deferred commission		Other management expenses	Underwriting expenses	Commission from reinsurers	Net underwriting expense	Net underwriting expense
Direct and Facultative	1 Fire and property damage	20,023	44,808	45,365	19,466	14,992	34,458	12,675	21,783	16,279
	2 Marine, aviation and transport	5,799	4,160	2,481	7,478	7,893	15,371	4,496	10,875	9,404
	3 Motor	11,077	17,016	18,525	9,568	19,426	28,994	315	28,679	22,302
	4 Miscellaneous	5,976	7,033	9,930	3,079	3,481	6,560	5,556	1,004	718
	Total	42,875	73,017	76,301	39,591	45,792	85,383	23,042	62,341	48,703
Treaty	5 Proportional	-	-	-	-	-	-	-	-	-
	Grand Total	42,875	73,017	76,301	39,591	45,792	85,383	23,042	62,341	48,703
Direct on I			Nit	ne month p	eriod ended	l September	30,		2011	2010
Direct and Facultative	1 Fire and property damage	64,360	33,322	45,365	52,317	45,257	97,574	37,964	59,610	45,737
	2 Marine, aviation and transport	18,589	3,767	2,481	19,875	20,787	40,662	14,285	26,377	21,860
	3 Motor	24,333	15,314	18,525	21,122	62,254	83,376	953	82,423	66,533
	4 Miscellaneous	13,597	6,136	9,930	9,803	8,594	18,397	16,074	2,323	1,838
	Total	120,879	58,539	76,301	103,117	136,892	240,009	69,276	170,733	135,968
Treaty	5 Proportional	-	(1)	-	(1)	(1)	(2)	-	(2)	(4)
	Grand Total	120,879	58,538	76,301	103,116	136,891	240,007	69,276	170,731	135,964

Note: Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir Fakhir Rahman Nadeem Maqbool Imran Maqbool Director Director Chief Executive Chairman



# Condensed Interim Statement of Investment Income (Unaudited) For the quarter and nine month period ended September 30, 2011

(Amounts in Rupees '000)				
	Quarter ended September 30,		Nine month p Septemb	
	2011	2010	2011	2010
Income from non-trading investments				
Held to maturity				
Return on bank deposits	2,875	2,440	9,014	11,108
Available for sale				
Dividend income	33,681	2,682	104,535	8,026
Gain on sale of investments	5,893 39,574	28,309 30,991	20,216 124,751	85,036 93,062
Provision for Impairment in value of investi	•	30,771	124,731	73,002
Provision for diminution in the value of available for sale investments	_	-	(4,399)	-
Investment management expenses	(84)	(84)	(100)	(104)
Investment income	42,365	33,347	129,266	104,066

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Zahid Bashir Chairman

Nadeem Maqbool Director

Imran Maqbool Director

Fakhir Rahman Chief Executive



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the nine month period ended September 30, 2011

#### 1. STATUS AND NATURE OF BUSINESS

Premier Insurance Limited (the Company) was incorporated as a public limited company in Pakistan in May 1952 and is engaged in general insurance business. The shares of the company are listed on the Karachi, Lahore and Islamabad stock exchanges. The registered office of the Company is situated at 5th Floor, State Life Building No. 2A, Wallace Road, Karachi.

### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the requirements of the International Accounting Standards - 34 "Interim Financial Reporting" as applicable in Pakistan in accordance with the format prescribed under SEC (Insurance) Rules 2002. They do not include all the information required for full annual financial statements, and should be read in conjunction with the financial statements of the Company for the year ended December 31, 2010.

The Securities and Exchange Commission of Pakistan (SECP) has allowed the insurance companies to defer the application of International Accounting Standard (IAS) - 39 "Financial Instruments: Recognition and Measurement" in respect of valuation of "available-for-sale investments". Accordingly, the requirements of IAS-39, to the extent allowed by SECP as aforesaid, have not been considered in the preparation of these condensed interim financial statements.

## 3. BASIS OF PRESENTATION

These condensed interim financial statements have been prepared under the historical cost convention, except that obligations under employee benefits are measured at present value.

These condensed interim financial statements have been prepared and presented in Pakistani Rupees, which is the Company's functional and presentation currency.

### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual financial statements for the year ended December 31, 2010, except as follows:

The company has adopted the following new amended IFRS which became effective during the period.

## IFRS 7 - Financial Instruments Disclosures

The adoption of the above amendments did not have any effect on the condensed interim financial statements.



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the nine month period ended September 30, 2011

# (Amounts in Rupees '000)

## 5. ESTIMATES AND JUDGMENTS

Preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by the management in applying the company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended December 31, 2010.

### 6. FINANCIAL AND INSURANCE RISK MANAGEMENT

The company's financial and insurance risk management objectives and policies are consistent with those disclosed in the annual financial statements as at and for the year ended December 31, 2010.

#### 7. PREMIUM DEFICIENCY RESERVE

No provision has been made as the unearned premium reserve for each class of business as at September 30, 2011 is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of policies in force at the balance sheet date.

		Unaudited September 30, 2011	Audited December 31, 2010
8. OTH	ER CREDITORS AND ACCRUAL	s	
FED/ Federa	nission payable 'Sales Tax on Services al insurance fee ace recoveries s	200,975 7,070 188 157 31,918	171,161 11,065 181 254 25,870
		240,308	208,531



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the nine month period ended September 30, 2011

(Amounts in Rupees '000)

### 9. CONTINGENCIES AND COMMITMENTS

### **CONTINGENCIES**

There is no change during the nine month period ended September 30, 2011 in the status of the contingency as disclosed in the financial statements for the year ended December 31, 2010.

## **COMMITMENTS**

Commitments for capital expenditure amount to Rs 20.2 million (December 31, 2010: Rs 21.3 million).

10.	INVESTMENTS	Unaudited September 30, 2011	Audited December 31, 2010
	Available for sale		
	Related Parties		
	Quoted shares (market value: Rs 33,243 [2010: Rs 40,177])	33,692	33,692
	Unquoted shares	4,000	4,000
	•	37,692	37,692
	Others		
	Quoted shares (market value: Rs 269,204 [2010: Rs 150,416])	298,484	160,056
	Unquoted shares	115,203	115,203
	Mutual funds (market value: Rs 941,533		
	[2010: Rs 1,031,524]) (Note 10.1)	944,268	1,030,440
		1,357,955	1,305,699
		4.205.645	
		1,395,647	1,343,391

**10.1** Mutual funds include Rs 24.7 million (2010: Rs 24.1 million) placed as statutory deposit with the State Bank of Pakistan (market value: Rs 34.5 million [2010: Rs 31.2 million]).

### 11. FIXED ASSETS - TANGIBLE AND INTANGIBLE

During the period, the company expended Rs 17.5 million (2010: Rs 22.7 million) on acquisition of fixed assets with disposals at cost of Rs 5.2 million (2010: Rs 4.8 million).



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the nine month period ended September 30, 2011

## 12. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise associated companies, entities under common control, entities with common directors, major shareholders, directors, key management personnel and funded employee retirement benefit scheme.

Transactions and balances with related parties, including remuneration and retirement benefits, are as follows:

	September 30,	September 30,
	2011	2010
Associated undertakings		
Premium written	80,191	76,468
Claims paid	31,088	9,733
Commission paid	6,512	7,911
Dividend received	156	45
Dividend paid	9,312	5,830
Claims outstanding	58,676	13,988
Premium receivable	163,212	130,253
Others		
Premium written	47	-
Dividend paid	2,894	1,805
Premium receivable	78	73
Rent received	675	675
Other payable	141	-
Remuneration and retirement benefit to key personnel	41,947	34,383

Transactions with related parties are in the normal course of business at rates and terms consistent with the market. Other related party transactions such as those relating to key management personnel and retirement plans are in accordance with terms of employment and company policy.

## 13. SEGMENT REPORTING

The following presents segment assets and liabilities as at September 30, 2011 and December 31, 2010.

	Fire and property		Marine, aviation & transport		Motor		Miscellaneous		Total	
	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010	September 30, 2011	December 31, 2010
Segment assets	793,104	596,972	192,132	178,401	271,835	225,635	318,007	259,813	1,575,078	1,260,821
Unallocated corporate assets									1,827,104	1,840,459
Consolidated total assets									3,402,182	3,101,280
Segment liabilities	540,522	395,168	106,711	99,915	249,731	200,202	229,865	192,186	1,126,829	887,471
Unallocated corporate liabilities									414,729	371,151
Consolidated total liabilities									1,541,558	1,258,622



# Notes to the Condensed Interim Financial Statements (Unaudited)

For the nine month period ended September 30, 2011

### 14. EARNINGS PER SHARE - basic and diluted

Basic earnings per share are calculated by dividing the net profit or loss for the period by the weighted average number of shares at the period end as follows:

	September 30, 2011	September 30, 2010
Profit after tax for the period	93,671	83,929
Weighted average number of shares	60,564,269	60,564,269
Basic earnings per share of Rs.5 each - Rupees	1.55	1.39

The company has not issued any instrument which would dilute its basic earnings per share when exercised.

# 15. DATE OF AUTHORIZATION OF ISSUE

These condensed interim financial statements were authorized for issue on October 28, 2011 by the Board of Directors of the company.

### 16. GENERAL

All amounts have been rounded off to the nearest thousand Rupees, unless otherwise stated.



## Locations

#### **KARACHI**

Head Office:

State Life Building No. 2A 5th Floor, Wallace Road Phones: (021) 32416331-34

Fax : (021) 32416572

3rd Floor, Lakhani Centre I.I. Chundrigar Road

Phone : (021) 32210866-67 Fax : (021) 32210870

## **QUETTA**

43-Regal Plaza 2nd Floor Circular Road

Phones: (081) 2842883

#### **PESHAWAR**

1081/A, Rehman Building Saddar Road Cantt Phones: (091) 5273757 Fax: (091) 5277809

## **SIALKOT**

Sahib Plaza Saga Chowk Defence Road

Phones: (052) 3572192-3 Fax: (052) 3572194

### **GUJRANWALA**

Block "L" Trust Plaza G.T. Road

Phones: (055) 3859719-20 Fax: (055) 3256432

## **KHANPUR**

Liaison office 365, Model Town – B Phones: (068) 5572834 Fax: (068) 5572834

#### **LAHORE**

North Zone Office: 162, Shadman II

Phones: (042) 37563160-63 Fax: (042) 37579334

F-13, Hafeez Centre, 4th Floor Main Boulevard Gulberg

Phones: (042) 35874271/35873636

Fax : (042) 35750749

23, Shahrah-e-Quaid-e-Azam P. O .Box No. 355 Phones: (042) 37230602-5 Fax: (042) 37235557

#### **FAISALABAD**

1st Floor Regency Arcade, 949, Mall Road

P. O. Box No. 105 Phones: (041) 2632211-13 Fax: (041) 2617802

2nd Floor, 18-S.M. Plaza, Chenab Market

Susan Road, Madina Town Phones: (041) 8503541-42

### **MULTAN**

4th Floor, Mehr Fatima Tower, Opp: High Court, Old Bahawalpur Road

Oct Assessment

Phones: (061) 4515007, 4515009, 4585006

4580114, 4545008

Fax : (061) 4587143

#### RAWALPINDI

32, Service Plaza, The Mall Phones: (051) 5562113, 5568907 Fax: (051) 5566900

### **ISLAMABAD**

Masco Plaza, 64-E, 2nd Floor Blue Area,

Jinnah Avenue

Phones: (051) 2270134, 2270135, 2876967

Fax : (051) 2829654

#### **SAHIWAL**

Room No.1, Sattar Complex, Stadium Road

Phones: (040) 4220918 Fax: (040) 4220790